

Telesilla Olympia Kotsi

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Academic Position

Assistant Professor, Operations Management, Management Sciences July 2020
Fisher College of Business, The Ohio State University

Education

PhD., Indiana University, Kelley School of Business, Indiana University 2016-2020
Double Major: Operations Management and Decision Sciences
Dissertation title: “Essays on Resource Allocation Decisions of Nonprofits”
Committee: A.J. Pedraza-Martinez (Chair), O. Wu, K. Bretthauer, L. Yan
M.Bus., Operations Management, Kelley School of Business, Indiana University 2014-2016
MSc., Operations Research with Computational Optimization (distinction) 2011-2012
School of Mathematics, University of Edinburgh, Edinburgh, UK
Diploma Mechanical Engineering (5-year degree, highest GPA) 2004-2010
Faculty of Engineering, Aristotle University, Thessaloniki, Greece

Research Interests

Strategic and tactical decisions in nonprofit and humanitarian operations

Journal Articles

Kotsi, T., Wu, O., and Pedraza-Martinez, A.J. 2022. “Donations for Refugee Crises: In-kind vs. Cash Assistance”. *Manufacturing & Service Operations Management. Special Issue.*
<https://doi.org/10.1287/msom.2021.1073>.

Papers Under Review and Ongoing Research

Kotsi, T., Aflaki, A., Aydin, G., and Pedraza-Martinez, A.J. “Allocation of Nonprofit Funds among Program, Fundraising, and Administration”. <http://ssrn.com/abstract=3460795>.
Minor revision, *Manufacturing & Service Operations Management*.
Kotsi, T., Besiou, M., and Pedraza-Martinez, A.J. “Fleet Composition Management in Response to Natural Disasters and Armed Conflicts”. *Draft preparation*.
Kotsi, T. and Wu, O. “Local and International Sourcing for Refugees”. *Data collection*.

Managerial publications

Wu, O., Pedraza-Martinez, A.J., and Kotsi, T. 2022. “Giving refugees money instead of stuff can lead to price gouging – but it doesn’t have to”. *The Conversation*.
<https://theconversation.com/giving-refugees-money-instead-of-stuff-can-lead-to-price-gouging-but-it-doesnt-have-to-183312>.
Kotsi, T., Van Wassenhove, L.N., Hensen, M. “Medicine Donations: Matching Demand with Supply in Broken Supply Chains”. INSEAD Working Paper No. 2014/19/TOM/INSEAD Social Innovation Centre.

Awards and Honors

Honorable Mention for the Manufacturing & Service Operations Management Society Award for Responsible Research in Operations Management, 2022

Winner for the Decision Sciences Institute Elwood S. Buffa Doctoral Dissertation Award, 2021

Finalist for the Panschar Associate Instructor Award, Operations and Decision Technologies, Kelley School of Business, Indiana University, 2018

Doctoral Student Productivity Award, Kelley School of Business, Indiana University, 2017

Dean's Fellowship, Kelley School of Business, Indiana University, 2014

Onasis scholarship for hellenes studying broad by the Onasis Foundation, Greece, 2014-2019

Engineering and Physical Sciences Research Council (EPSRC) Bursary by the School of Mathematics, University of Edinburgh, 2011-2012

Service to the Profession

Reviewer for Manufacturing & Service Operations Management (M&SOM),

Reviewer for Production and Operations Management Journal (POM),

Reviewer for Journal of Humanitarian Logistics and Supply Chain Management (JHLSCM),

Ad-hoc Reviewer for Journal of Operations Management (JOM),

Session Chair, "Resource Allocation in Nonprofit Operations", INFORMS Annual Meeting, Indianapolis, 2022

Session Chair, "Inter-organizational relationships in humanitarian and other nonprofit supply chains", DSI Annual Conference, online, 2021

Session Chair, "Analytical and Empirical Models for Nonprofits", INFORMS Annual Meeting, Anaheim, CA, U.S.A., 2021

Session Chair, "Empirical Studies in Nonprofit Operations Management", Virtual INFORMS Annual Meeting, 2020

Session Chair, "Nonprofit Operations: Focus on Resource Management", INFORMS Annual Meeting, Seattle, WA, U.S.A., 2019

Session Chair, "Matching Supply with Demand in Nonprofit Operations", INFORMS Annual Meeting, Phoenix, AZ, U.S.A., 2018

Teaching Experience

(English) The Ohio State University, Fisher College of Business (U.S.A.)

Full-time MBA. MBA 6273: Data Analysis for Business Managers, S2023

(English) The Ohio State University, Fisher College of Business (U.S.A.)

MBA for Working Professionals. MBA 6273: Data Analysis for Business Managers, S2023

(English) The Ohio State University, Fisher College of Business (U.S.A.) (English) The Ohio State University, Fisher College of Business (U.S.A.)

Full-time MBA. MBA 6273: Data Analysis for Business Managers, S2022

(English) The Ohio State University, Fisher College of Business (U.S.A.)

MBA for Working Professionals. MBA 6273: Data Analysis for Business Managers, S2022

(English) The Ohio State University, Fisher College of Business (U.S.A.)

MBA for Working Professionals. MBA 6273: Data Analysis for Business Managers, S2021
Evaluation Scores: 4.0/5.0 and 4.15/5.0

(English) Indiana University, Kelley School of Business (U.S.A.)

Undergraduate. P300: Introduction to Operations Management, F2017, S2017, F2019, S2020
Evaluation Scores: 6.1/7.0, 6.0/7.0 and 6.4/7.0

(Greek) Institution of Technical Training of Thessaloniki (Greece), 2011

Graduate: Installation, operations, and maintenance of thermal-hydraulic systems

Professional Experience

INSEAD Humanitarian Research Group (France), 2013-2014

Research Associate (under the supervision of Prof. L.N. Van Wassenhove)
Global healthcare supply chains, public-private partnerships

Orange Labs (France Telecom) Research and Development (France), 2012

Analyst (in the team of Dr. Adam Ouorou)

Cloud computing optimization, revenue management on the Cloud

Computing Skills

Data analytics and other programming languages: Stata, Python

Programming languages: Java, MATLAB, Mathematica

Simulation, modeling languages, and solvers: Powersim, Arena, Xpress, GAMPL, AMPL

Languages

Greek (native speaker), English (fluent), French (fluent), Spanish (intermediate), Arabic (basic)

Invited Presentations in Academic Conferences

Donations for Refugee Crises: In-kind vs. Cash Assistance

EURO-HOpe Mini Conference, Helsinki, Finland, November 24, 2021

INFORMS Annual Meeting, Anaheim, CA, U.S.A., October 25, 2021

POMS Annual Conference, Online, May 4, 2021

DSI Annual Conference, New Orleans, LA, U.S.A., November 23, 2019

INFORMS Annual Meeting, Seattle, WA, U.S.A., October 23, 2019

POMS Annual Conference, Washington DC, U.S.A., May 3, 2019

INFORMS Annual Meeting, Phoenix AZ, U.S.A., October 24, 2018

POMS Annual Conference, Houston TX, U.S.A., May 3, 2018

Allocation of Nonprofit Funds Among Program, Fundraising, and Administration

INFORMS Annual Meeting, Indianapolis, IN, U.S.A., October 17, 2022

European Conference on Operational Research, Athens, Greece, July 13, 2021

Manufacturing & Service Operations Management Conference, Online, June 7, 2021

INFORMS Annual Meeting, Seattle, WA, U.S.A., October 21, 2019

POMS Annual Conference, Washington DC, U.S.A., May 2, 2018

INFORMS Annual Meeting, Phoenix AZ, U.S.A., October 25, 2018

POMS Annual Conference, Houston TX, U.S.A., May 3, 2018

INFORMS Annual Meeting, Houston TX, U.S.A., October 23, 2017

IFORS, Quebec City, Quebec, Canada, July 19, 2017

POMS Annual Conference, Seattle WA, U.S.A., May 5, 2017

INFORMS Annual Meeting, Nashville TN, U.S.A., November 13, 2016

Armed Conflicts and Natural Disasters Effect on Humanitarian Fleet Management

POMS Annual Conference, Online, May 2, 2021

Virtual INFORMS Annual Meeting, November 13, 2020

INFORMS Annual Meeting, Seattle, WA, U.S.A., October 23, 2019

POMS Annual Conference, Washington DC, U.S.A., May 3, 2019